UNIVERSITY OF NORTHERN IOWA AVERAGE BUDGETED SALARIES OF FACULTY STAFF 2011-2012

Full-time Equivalent Represents Portion of Salary Budgeted in the General Educational Fund Only (including Unfilled Positions)

<u>College</u>	Professor		Associate Professor				Assistant Professor				Instructor					
	Μ	len	Wor	men	Ме	en	Woi	men	М	en	Wor	nen	Μ	en	Won	nen
	12 mo.	9 mo.	12 mo.	9 mo.	12 mo.	9 mo.	12 mo.	9 mo.	12 mo.	9 mo.	12 mo.	9 mo.	12 mo.	9 mo.	12 mo.	9 mo.
-																
Business																
Average Salary	-	\$116,985	-	φ120,110	-	\$99,047	-	\$98,389	-	\$103,727	-	\$89,268	-	\$62,614	-	\$57,901
FTE	-	20.00	-	2.70	-	15.50	-	8.00	-	8.00	-	3.00	-	5.00	-	5.00
Head Count	-	21	-	3	-	16	-	8	-	8	-	3	-	5	-	5
Social & Behaviora	al Sciences															
Average Salary	-	\$89,415	-	\$80,395	-	\$65,340	-	\$65,913	-	\$52,553	-	\$52,349	-	-	-	\$39,000
FTE	-	28.15	-	12.00	-	28.00	-	18.25	-	5.00	-	15.00	-	-	-	1.00
Head Count	-	29	-	13	-	28	-	19	-	5	-	15	-	-	-	1
Education	-															
(including Price La	b School)															
Average Salary	-	\$96,607	-	\$87,684	-	\$81,353	-	\$70,189	-	\$60,192		\$57,642	-	\$53,409	-	\$51,606
FTE	-	17.65	-	10.48	-	16.25	-	24.83	-	12.00		22.00	-	22.50	-	50.80
Head Count	-	19	-	12	-	17	-	26	-	12		22	-	23	-	52
Humanities, Arts a	nd Science	S														
Average Salary	-	\$84,546	-	\$80,301	-	\$68,351	-	\$63,667	-	\$53,964	-	\$52,737	-	\$48,935	-	\$46,397
FTE	-	74.60	-	21.13	-	53.30	-	42.18	-	34.00	-	24.00	-	6.50	-	12.00
Head Count	-	77	-	23	-	54	-	44	-	34	-	24	-	8	-	12
Other Categories (
Library and Ed Teo	chnology)															
Average Salary	-	\$90,364	-	-	\$132,322	\$70,674	\$94,547	\$73,606	-	\$69,203	-	\$58,308	-	-	-	-
FTE	-	2.00	-	-	5.00	3.75	2.00	6.00	-	3.00	-	2.00	-	-	-	-
Head Count	-	2	-		5	4	2	6	-	3		2			-	-
Overall University	. .	.			• • • • • • •	.			• •	.			. .	• · · ·		
Average Salary	\$0	\$91,641	\$0	\$84,706	\$132,322	\$73,586	\$94,547	\$69,111	\$0	\$62,214	\$0	\$56,113	\$0	\$53,907	\$0	\$50,972
FTE	0.00	142.40	0.00	46.31	5.00	116.80	2.00	99.26	0.00	62.00	0.00	66.00	0.00	34.00	0.00	68.80
Head Count	0	148	0	51	5	119	2	103	0	62	0	66	0	36	0	70

UNI Exhibit A.1

STATE BOARD OF REGENTS UNIVERSITIES 2011-2012 AVERAGE FACULTY SALARIES AND TOTAL COMPENSATION FOR NON-PROFESSIONAL COLLEGES (Includes Filled and Unfilled Positions)

12 Month Salary 9 Month Salary Equivalent Salary Equivalent Salary Average FTE Average FTE Average FTE University of Iowa (1) Professor Associate Professor Associate Professor Associate Professor	ion 2) alary
Professor	lary
Associate Professor	
Assistant Professor	
Instructor	
Total	
Iowa State University (1)	
Professor	
Associate Professor	
Assistant Professor	
Instructor	
Total	
University of Northern Iowa	
Professor \$0 0.00 \$89,939 188.71 \$77,195 188.71 \$10	3,673
Associate Professor 121,529 7.00 71,530 216.06 63,702 223.06 \$8	5,552
Assistant Professor 0 0.00 59,068 128.00 59,068 128.00 \$7	9,328
Instructor 0 0.00 51,943 102.80 51,943 102.80 \$6	9,759
Total \$121,529 7.00 \$71,318 635.57 \$64,860 642.57 \$8	7,237

(1) Excludes at SUI: Medicine, Dentistry, Nursing, Law, Pharmacy; and at ISU: Veterinary Medicine and the Research and Extension faculty associated with the Agricultural Experiment Station and the Cooperative Extension Service. These exclusions are consistent with prior year reporting.

(2) A 9 month equivalent is .8181 (9/11) of a 12 month position.

Source: Institutional Reports

STATE BOARD OF REGENTS UNIVERSITIES 2011-2012 AVERAGE MALE FACULTY SALARIES FOR NON-PROFESSIONAL COLLEGES (Includes Filled and Unfilled Positions)

	12 Month	Salary	9 Month S	Salary	9 Montł Equivalen	
University of Iowa (1)	Average	FTE	Average	FTE	Average	FTE
Professor						
Associate Professor						
Assistant Professor						
Instructor						
Total						
Iowa State University (1)						
Professor						
Associate Professor						
Assistant Professor						
Instructor						
Total						
University of Northern Iow	/a					
Professor	\$0	0.00	\$91,641	142.40	\$91,641	142.40
Associate Professor	132,322	5.00	73,586	116.80	75,009	121.80
Assistant Professor	0	0.00	62,214	62.00	62,214	62.00
Instructor	0	0.00	53,908	34.00	53,908	34.00
Total	\$132,322	5.00	\$76,956	355.20	\$77,390	360.20

(1) Excludes at SUI: Medicine, Dentistry, Nursing, Law, Pharmacy; and at ISU: Veterinary Medicine and the Research and Extension faculty associated with the Agricultural Experiment Station and the Cooperative Extension Service. These exclusions are consistent with prior year reporting.

(2) A 9 month equivalent is .8181 (9/11) of a 12 month position.

Source: Institutional Reports

STATE BOARD OF REGENTS UNIVERSITIES 2011-2012 AVERAGE FEMALE FACULTY SALARIES FOR NON-PROFESSIONAL COLLEGES (Includes Filled and Unfilled Positions)

	12 Month S	alarv	9 Month S	Salarv	9 Month Equivalen	
	Average	FTE	Average	FTE	Average	FTE
University of Iowa (1)						
Professor						
Associate Professor						
Assistant Professor						
Instructor						
Total						
Iowa State University (1)						
Professor						
Associate Professor						
Assistant Professor						
Instructor						
Total						
University of Northern Iow	/a					
Professor	\$0	0.00	\$84,705	46.31	\$84,705	46.31
Associate Professor	94,547	2.00	69,111	99.26	69,274	101.26
Assistant Professor	0	0.00	56,113	66.00	56,113	66.00
Instructor	0	0.00	50,971	68.80	50,971	68.80
Total	\$94,547	2.00	\$64,176	280.37	\$64,269	282.37
(1) Evolution at SLU: May	diaina Dantiatry N	Juraina Law	Dharmaay: and			

 Excludes at SUI: Medicine, Dentistry, Nursing, Law, Pharmacy; and at ISU: Veterinary Medicine and the Research and Extension faculty associated with the Agricultural Experiment Station and the Cooperative Extension Service. These exclusions are consistent with prior year reporting.

(2) A 9 month equivalent is .8181 (9/11) of a 12 month position.

Source: Institutional Reports

UNI EXHIBIT B

UNIVERSITY OF NORTHERN IOWA Salary Range of Teaching/Research Assistants 2010-2011 and 2011-2012

	2010-2011	2011-2012	Percent Increase
Graduate Assistants			
Masters*	\$8,644	\$8,892	2.9%
Doctoral	12,956	13,328	2.9%
Average	9,143	9,421	3.0%

Based on half-time 9-month workloads for both 2010-2011 and 2011-2012.

* Exceptions:			
Biology	\$17,288	\$17,784	2.9%
Environmental Science	11,308	11,632	2.9%
Geography	11,520	11,852	2.9%

UNIVERSITY OF NORTHERN IOWA AVERAGE SALARY INCREASES OF CONTINUING EMPLOYEES AS A PERCENT OF SALARY IN PRIOR YEAR 2011-2012

<u>Year</u>	Faculty and Institutional Officials (A)				l	General Service Staff	_			
	M	<u>F</u>	<u>Total</u>		M	<u>F</u>	<u>Total</u>			
1999-00	3.8%	4.4%	4.0%		4.0%	4.0%	4.0%			В
2000-01	3.9%	4.3%	4.0%		4.0%	4.0%	4.0%			С
2001-02	5.5%	5.9%	5.6%		5.5%	5.8%	5.6%			D
2002-03	5.4%	5.9%	5.6%		5.6%	5.7%	5.6%		5.8%	
2003-04	3.4%	3.6%	3.5%		3.5%	3.5%	3.5%		5.1%	
2004-05	3.7%	3.8%	3.8%		3.8%	3.8%	3.8%		3.5%	
2005-06	1.5%	1.6%	1.5%	Е	1.5%	1.5%	1.5%	Е	3.6%	
2006-07	1.9%	2.1%	2.0%	F	1.9%	2.1%	2.0%	F	4.2%	
2007-08	2.9%	3.1%	3.0%		2.9%	3.1%	3.0%		4.9%	
2008-09	4.0%	4.1%	4.0%		4.0%	4.0%	4.0%		4.59%	
2009-10	0.0%	0.0%	0.0%		0.0%	0.0%	0.0%		1.55%	
2010-11	2.9%	3.0%	3.0%		2.7%	3.1%	3.0%		4.58%	
2011-12	3.3%	3.6%	3.5%		3.4%	3.6%	3.5%		4.31%	G

(A) Includes Non-Unit Faculty and Institutional Officials as well as Unit Faculty.

The 1999-00 Unit Faculty increase was 4.0%.

- The 2000-01 Unit Faculty increase was 4.0%.
- The 2001-02 Unit Faculty increase was 5.6%.
- The 2002-03 Unit Faculty increase was 5.6%.
- The 2003-04 Unit Faculty increase was 3.5%
- The 2004-05 Unit Faculty increase was 3.75%

The 2005-06 Unit Faculty increase was 1.5% on 7-1-05. An additional 1% was allocated on 1-1-06.

The 2006-07 Unit Faculty increase was 2.0% on 7-1-06. An additional 1.5% was allocated on 1-1-07.

- The 2007-08 Unit Faculty increase was 3.0%
- The 2008-09 Unit Faculty increase was 4.0%
- The 2009-10 Unit Faculty increase was 0.0%

The 2010-11 Unit Faculty increase was 3.0%

The 2011-12 Unit Faculty & P&S increase was 2.25% on 7-1-11. An additional 1.25% will be allocated on 1-1-12 (annualized @ 2.89%).

(B) 3.0 percent 7-1-99, and Merit Step Increases continue in effect, consistent with the AFSCME contract.

(C) 2.6 percent 7-1-00, and Merit Step Increases continue in effect, consistent with the AFSCME contract.

(D) 3.0 percent 7-1-01, and Merit Step Increases continue in effect, consistent with the AFSCME contract.

(E) 1.5 percent 7-1-05. An additional 1% was allocated on 1-1-06.

(F) 2.0 percent 7-1-06. An additional 1.5% was allocated on 1-1-07.

(G) 2.0 percent 7-1-11. An additional 1.0% will be allocated on 1-1-12.

UNIVERSITY OF NORTHERN IOWA Average Professional & Scientific Salaries 2011 - 2012

Average University-wide P&S Salary: Male: Female:	\$60,850 \$66,220 \$56,409
Average University-wide P&S Total Compensation:	\$79,994
Average University-wide Regents Merit Total Salary:	\$41,538
Average University-wide Regents Merit Total Compensation:	\$61,534

Average Faculty Salaries by Academic Rank, FY 2011

(Peer institutions as listed by Education Trust*)

Peers Adjusted to UNI Rank Distribution

	Three F	Ranks Co	ombined	Assistant Professor			Associate Professor			Professor		
	Average	UNI	Salary	Average	UNI	Salary	Average	UNI	Salary	Average	UNI	Salary
University	Salary	Ν	Ranking	Salary	Ν	Ranking	Salary	Ν	Ranking	Salary	Ν	Ranking
University of New Hampshire	95,774	484	1	75,700	117	1	89,500	196	1	116,700	171	3
University of California - Riverside	94,195	484	2	71,800	117	2	80,600	196	8	125,100	171	1
University of Alabama	92,455	484	3	64,000	117	15	84,100	196	4	121,500	171	2
University of North Carolina-Charlotte	89,420	484	4	69,000	117	4	81,300	196	7	112,700	171	4
West Chester University of Pennsylvania	88,256	484	5	69,700	117	3	84,900	196	3	104,800	171	11
Indiana University of Pennsylvania-Main	88,105	484	6	64,600	117	10	86,000	196	2	106,600	171	7
Bloomsburg University of Pennsylvania	86,448	484	7	65,300	117	9	82,800	196	5	105,100	171	10
University of North Texas	86,298	484	8	65,400	117	8	80,100	196	9	107,700	171	6
University of North Carolina-Greensboro	85,453	484	9	64,300	117	12	77,100	196	11	109,500	171	5
Kutztown University of Pennsylvania	85,439	484	10	62,900	117	16	82,700	196	6	104,000	171	12
Kent State University-Main	85,011	484	11	66,500	117	6	77,400	196	10	106,400	171	8
University of Mississippi-Main	83,975	484	12	64,200	117	14	77,000	196	12	105,500	171	9
West Virginia University	81,410	484	13	60,800	117	26	75,400	196	15	102,400	171	13
North Dakota State University-Main	80,980	484	14	67,600	117	5	75,600	196	14	96,300	171	16
Ohio University	80,919	484	15	62,300	117	18	74,600	196	18	100,900	171	14
East Carolina University	80,310	484	16	66,400	117	7	75,100	196	16	95,800	171	18
Central Michigan University	79,980	484	17	61,400	117	24	75,000	196	17	98,400	171	15
California State University - Fresno	78,283	484	18	62,100	117	21	72,400	196	22	96,100	171	17
University of North Carolina-Wilmington	77,782	484	19	60,900	117	25	73,100	196	20	94,700	171	20
Oakland University	77,186	484	20	59,900	117	29	71,700	196	24	95,300	171	19
University of Minnesota-Duluth	76,560	484	21	57,700	117	35	73,300	196	19	93,200	171	22
University of Nebraska-Omaha	76,469	484	22	62,200	117	19	75,800	196	13	87,000	171	32
Northern Illinois University	76,360	484	23	64,300	117	13	70,000	196	31	91,900	171	24
Bowling Green State University-Main	75,954	484	24	57,900	117	31	70,900	196	27	94,100	171	21
Mississippi State University	75,767	484	25	61,700	117	23	70,700	196	29	91,200	171	26
Illinois State University	75,442	484	26	64,500	117	11	68,400	196	34	91,000	171	27
Appalachian State University	75,223	484	27	59,900	117	28	72,000	196	23	89,400	171	28
Florida A & M University	75,099	484	28	62,100	117	20	73,000	196	21	86,400	171	34
Western Illinois University	75,063	484	29	57,700	117	36	71,000	196	26	91,600	171	25
Eastern Illinois University	74,500	484	30	62,700	117	17	70,900	196	28	86,700	171	33
SUNY College At Oswego	74,068	484	31	57,800	117	34	71,100	196	25	88,600	171	29
Northern Arizona University	74,058	484	32	57,900	117	32	67,700	196	36	92,400	171	23
University of Northern Iowa	73,189	484	33	55,900	117	43	70,500	196	30	88,100	171	31
Saint Cloud State University	72,506	484	34	62,000	117	22	68,400	196	35	84,400	171	35
Grand Valley State University	72,353	484	35	55,500	117	45	68,500	196	32	88,300	171	30
Georgia Southern University	70,594	484	36	58,600	117	30	68,500	196	33	81,200	171	42
Winona State University	69,466	484	37	57,300	117	37	63,700	196	41	84,400	171	36
Northern Michigan University	69,301	484	38	55,100	117	46	66,000	196	37	82,800	171	39
Ball State University	68,885	484	39	53,300	117	49	65,000	196	39	84,000	171	37
Montana State University-Bozeman	68,732	484	40	57,000	117	39	63,200	196	45	83,100	171	38
Indiana State University	68,701	484	41	57,100	117	38	63,500	196	43	82,600	171	40
South Dakota State University	68,058	484	42	57,900	117	33	65,100	196	38	78,400	171	46
University of Wisconsin-Whitewater	67,151	484	43	60,000	117	27	63,700	196	42	76,000	171	50
Radford University	67,122	484	44	56,700	117	41	64,900	196	40	76,800	171	49
The University of Montana-Missoula**	66,948	484	45	55,800	117	44	63,000	196	46	79,100	171	44
Murray State University	66,850	484	46	52,700	117	51	63,300	196	44	80,600	171	43
University of West Georgia	66,669	484	47	51,500	117	53	62,000	196	48	82,400	171	41
University of Wisconsin-Oshkosh	66,029	484	47	56,800	117	40	61,800	204	40 49	74,300	171	51
University of Central Arkansas	65,568	484	40	54,900	117	40	61,700	204 196	49 50	74,300	171	48
University of Northern Colorado	65,535	484 484	49 50		117	47 54	62,400	196	30 47	78,800	171	40 45
Tennessee Technological University	65,535 64,662	484 484	50 51	51,400 51,700	117	54 52	62,400 61,200	196 196	47 51	78,800	171	45 47
University of Wisconsin-Eau Claire	63,784	484 484	51 52	51,700 56,000	117	52 42	61,200 61,000	196 196	51	72,300		47 52
											171 171	
University of Wisconsin-Stout	62,341	484	53 54	54,200	117 117	48 50	58,600	196 106	53 54	72,200	171	53 54
University of Wisconsin-Stevens Point	60,842	484	54	53,200	117	50	58,200	196	54	69,100	171	54
Mean	\$75,695			\$60,293		niversities Edu	\$71,026			\$91,531		

*Peer institutions from the report titled A Matter of Degrees: Improving Graduation Rates in Four-Year Colleges and Universities, Education Trust, May 2004.

**University of Montana-Missoula was not in the report, just used "U Montana" instead.

Definition of peer institutions: "Competitive" student selectivity, Masters-degree granting, between 5,000 and 14,000 students, and a median SAT score between 1,000 and 1,100.

Data not available for the following peer institution: Stephen F Austin State University

Data Source: ACADEME, AAUP, March-April 2011.